

WMHA BOARD OF DIRECTORS MEETING AGENDA
January 15, 2025 12:00 p.m.
Jerry Schroeder - CHAIRMAN, Presiding

- 1. Roll Call**
- 2. Secretary's Report**
- 3. Membership Report**
- 4. Financial Report**
- 5. Legislative Report**
- 6. OTHER BUSINESS**
 - a. 2025 Convention Planning**
- 7. Next Board Meeting**
- 8. Adjourn**



WISCONSIN MILK HAULERS ASSOCIATION

Board of Directors

Term Expiring in 2025

Jerry Schroeder, Schroeder Milk Transit, Oconto Falls
Wayne Myren, Myren's Milk Hauling, Eleva
Al Homan, Homan Trucking, Bonduel
John Wold, Quality Truck and Repair

Term Expiring in 2026

Michelle Berndt, Wabash, New Lisbon
Chris Lemke, Lemke Brothers Trucking, Jim Falls
Nancy Dille, STE, Beloit
Kevin Retzlaff, KR Transport LLC, Berlin

Term Expiring in 2027

Jim Jensen, Lee and Jim Jensen LLC, Elk Mound
Pete Lemke, Lemke Brothers Trucking, Jim Falls
Tim Neubauer, Tim Neubauer Trucking, Sparta
Jennifer Miller, Miller Transfer, Roberts

Officers

| | |
|----------------------------|-------------------|
| Chairman | Jerry Schroeder |
| Vice-Chairman | Tim Neubauer |
| Secretary/Treasurer | Dan Johnson, WMHA |

Wisconsin Milk Haulers Association
Board of Directors Meeting
La Crosse Radisson
September 25, 2024

The meeting was called to order at 4:05 p.m.

Attendees: Wayne Myren, Al Homan, Wayne Myren, Kevin Retzlaff, Tim Neubauer, Pete Lemke, Chris Lemke, Jerry Schroeder, Nancy Dille, Michelle Berndt, Steve Joesse, Jim Jensen, and Dan Johnson.

Secretary's report: The minutes of the May 11, 2024 meeting were presented to the board. A motion was made by Nancy Dille and seconded by Tim Neubauer to accept the minutes of the previous board meeting. Motion approved unanimously.

Treasurer's report: Between October 1, 2023 and August 31, 2024 the Wisconsin Milk Haulers Association generated revenues of \$25,417 and expenses of \$22,744. The Fund Balance as of August 31, 2024 was \$40,697. A motion to approve the report was made by Wayne Myren, seconded by Steve Joesse. Motion approved unanimously.

Membership report

| <u>NEW MEMBERS</u> | <u>TYPE</u> | <u>JOINED</u> |
|---------------------------|--------------------|----------------------|
| Lund Transport | Hauler | 8.28.24 |

Total:

| <u>CANCELED MEMBERS</u> | <u>TYPE</u> | <u>REASON</u> |
|--------------------------------|--------------------|----------------------|
| Northbay Freight | Driver | Non-payment |
| Foremost Farms | Allied | Non-payment |

Total:

Milk Haulers – 44

Drivers – 2

Allied – 20

TOTAL MEMBERSHIP: 66

A motion was made by Tim Neubauer and seconded by John Wold to approve the report. Motion approved unanimously.

Legislative report: Mr. Johnson provided information on the following legislative activities:

LEGISLATURE OUT OF SESSION

The State Legislature is out of session and legislators and candidates are preparing for the November elections. The Legislature will reconvene in January 2025 and we will await to see the outcome of the election and which party controls which House in the 2025-26 session. We believe Republicans will hold the majority in both Houses, but the number of seats held primarily in the State Assembly will tighten up between the two parties.

AG ROAD FUNDING

In July, the Wisconsin Department of Transportation released \$50 million supporting 37 agricultural road projects across 28 Wisconsin. The projects are intended to improve rural roads and bridges that are critical to transporting agricultural products efficiently and effectively across the state. This is the first round of funding awarded through the new Agricultural Roads Improvement Program (ARIP), which was established by 2023 Wisconsin Act 13 and funded in the 2023-25 biennial budget. An additional \$100 million for Ag Road projects will be released later this year. Again, any road that receives such funding must remove any weight restrictions on those roads once improvements are made.

DOT SECRETARY THOMPSON DEPARTS

DOT Secretary Craig Thompson has left the agency for a position as vice chancellor at UW-Madison. Deputy DOT Secretary Kristina Boardman has been appointed to take Thompson's place and will become the first woman to serve as secretary of the department. Boardman has 20 years of experience with the DOT and previously served as the administrator of the Division of Motor Vehicles. Before that, she spent a decade in the Wisconsin State Assembly as a legislative aide.

Additional Business:

Board Director seat elections were discussed. All current Board members with expiring terms would like to serve again. Michelle and others encouraged the WMHA to spread the word about the several legislative accomplishments to date. Jerry suggested the other legislative ideas and issues should be brought up at the annual meeting. Wayne mentioned that the 2027 air emission standards are going to be a problem. He inquired if there could be an exemption for agriculture.

There was also a discussion about increasing membership and the challenges we face if it isn't increased. Finally, there was a discussion about the quarterly meetings and who could participate, observe, or be added to the Board.

Next meeting: The next meeting will be held at 12 noon on January 15, 2025 at the Great Dane Pub in Wausau. With no other business, the meeting adjourned on a motion made by Tim Neubauer and seconded by Steve Joosse. Motion carried, meeting adjourned at 5:22 p.m.

Respectfully submitted by,

Dan Johnson

Secretary

WI Milk Haulers Association

Wisconsin Milk Haulers Association

Membership Report

January 15, 2025

| <u>NEW MEMBERS</u> | <u>TYPE</u> | <u>JOINED</u> |
|--------------------|-------------|---------------|
|--------------------|-------------|---------------|

| | | |
|--------------------|-------------|---------|
| NORMANDY TRANSPORT | MILK HAULER | 10.1.24 |
| WADE RYHNER | DRIVER | 12.5.24 |

Total: 1

| <u>CANCELED MEMBERS</u> | <u>TYPE</u> | <u>REASON</u> |
|-------------------------|-------------|---------------|
|-------------------------|-------------|---------------|

| | | |
|---------------------------|--------|-------------------|
| HUB Ag and Farm Insurance | Allied | Non-payment |
| Lawrence Milk Service | Allied | Declined to renew |

Total: 2

Milk Haulers – 45

Drivers – 3

Allied – 18

TOTAL MEMBERSHIP: 66

Wisconsin Milk Haulers Association

Treasurer's Report

January 15, 2025

Between September 1, 2024 and December 31, 2024 the Wisconsin Milk Haulers Association generated revenues of \$3,137 and expenses of \$15,279.

Revenue for the 2024 WMHA Convention was \$13,905 with expenses of \$11,379. The Fund Balance as of January 1, 2025 was \$31,530.

The statements are included in the packet and this concludes the Treasurer's Report.

**Wisconsin Milk Haulers Association
Profit Loss Comparison**

| | <u>Oct 24 - Dec 24</u> | <u>Oct 23 - Dec 23</u> |
|-----------------------------|--------------------------|-------------------------|
| Other Income/Expense | | |
| Other Income | | |
| Contribution Income | 90.00 | 90.00 |
| Convention Income | 300.00 | 1,300.00 |
| Dues | 2,747.50 | 3,180.00 |
| Total Other Income | <u>3,137.50</u> | <u>4,570.00</u> |
| Other Expense | | |
| Administrative Fees | 3,900.00 | 3,900.00 |
| Convention Expenses | 11,379.09 | 7,040.29 |
| Travel Expenses | 0.00 | 0.00 |
| Total Other Expense | <u>15,279.09</u> | <u>10,940.29</u> |
| Net Other Income | <u>-12,141.59</u> | <u>-6,370.29</u> |
| Net Income | <u><u>-12,141.59</u></u> | <u><u>-6,370.29</u></u> |

**Wisconsin Milk Haulers Association
Balance Sheet Comparison**

| | Dec 31, 24 | Dec 31, 23 |
|---------------------------------------|---------------------|---------------------|
| ASSETS | | |
| Current Assets | | |
| Checking/Savings | | |
| Total Checking | \$ 31,530.88 | \$ 31,654.65 |
| Total Checking/Savings | 31,530.88 | 31,654.65 |
| Total Current Assets | 31,530.88 | 31,654.65 |
| TOTAL ASSETS | \$ 31,530.88 | \$ 31,654.65 |
| LIABILITIES & EQUITY | | |
| Equity | | |
| Fund Balance | \$ 31,530.88 | \$ 31,654.65 |
| Total Equity | 31,530.88 | 31,654.65 |
| TOTAL LIABILITIES & EQUITY | \$ 31,530.88 | \$ 31,654.65 |

Wisconsin Motor Carriers Association Profit & Loss Budget vs. Actual

~~October 2021 through September 2022~~

| <u>Milk Haulers</u> | Actual | Budget | Budget |
|-------------------------------|------------------------|----------------------|------------------------|
| | <u>2023-2024</u> | <u>2023-2024</u> | <u>2024-2025</u> |
| Other Income/Expense | | | |
| Other Income | | | |
| Contribution Income | 787.50 | 1,000.00 | 800.00 |
| Convention Income | 14,610.00 | 11,000.00 | 13,000.00 |
| Dues | 14,295.00 | 13,000.00 | 14,000.00 |
| Total Other Income | <u>29,692.50</u> | <u>25,000.00</u> | <u>27,800.00</u> |
| Other Expense | | | |
| Administrative Fees | 15,600.00 | 15,600.00 | 15,600.00 |
| Convention Expenses | 7,040.29 | 8,000.00 | 7,500.00 |
| Membership Dues/Subscriptions | 1,000.00 | 600.00 | 1,000.00 |
| Travel Expenses | 404.68 | 500.00 | 500.00 |
| Total Other Expense | <u>24,044.97</u> | <u>24,700.00</u> | <u>24,600.00</u> |
| Net Other Income | <u>5,647.53</u> | <u>300.00</u> | <u>3,200.00</u> |
| Net Income | <u><u>5,647.53</u></u> | <u><u>300.00</u></u> | <u><u>3,200.00</u></u> |

Increase to \$1,500

**WI Milk Haulers Association
Legislative Report
January 15, 2025**

2025-26 State Legislature

The 2025-26 legislative session has begun with Democrats gaining ten seats in the Assembly and three seats in the Senate. There are 31 new State Representatives, with Republicans retaining their Assembly majority by a margin of 54 – 44.

In the Senate, six new Senators were elected. Republicans continue to be in the majority by an 18 – 15 margin, but obviously no longer have a super-majority.

The Governor will soon unveil his 2025-26 executive budget. The agency requests were issued in late 2024 and an initial review of the Transportation budget in particular was rather non-controversial.

The state ended its fiscal cycle with a \$4.6 billion surplus. Both parties are deciding how to deal with the surplus revenues. Republicans are focused on tax cuts and Democrats are hoping to direct more money toward education.

The Governor will introduce his executive budget on February 18th. As with previous budgets, he has expressed his intent to add a number of policy items to his budget, which Republicans in the Legislature have said will be removed immediately as non-fiscal items. The budget will then proceed through the regular committee and legislative process for most of the spring and into the early summer months.

DATCP 82 Rule Revision

The Wisconsin Department of Agriculture is proposing various revisions to Wisconsin Administrative Rule ATCP 82, relating to Bulk milk collection, sampling, and transportation. A public hearing was held on January 9th, which I did listen in. Comments on the changes will be accepted through January 23, 2025.

The rule changes include:

- A biennial licensing fee for bulk milk weigher and samplers of \$75 (currently \$60).
- A reinspection fee for bulk milk weigher and samplers and for bulk milk tankers of \$75 (currently \$60).
- An 'operating without a permit' fee of \$125 (currently \$100)
- An exception to licensing requirements for certain industry staff when a trained industry supervisor exists at the facility for bulk milk weigher and samplers.
- In addition, industry staff who are completing certain tasks on an automated sampling device will no longer need to hold a bulk milk weigher and sampler license.

The Department says this rule revision aligns Wisconsin's regulations with the U.S. Department of Health and Human Services Public Health Service and the Food and Drug Administration Grade "A" Pasteurized Milk Ordinance (PMO), as well as neighboring states for licensing and permitting of grade A tankers and bulk milk weigher and samplers.

Duffy Picked for DOT Secretary

President-elect Trump has chosen former Wisconsin congressman, Sean Duffy, as his nominee for USDOT Secretary. Duffy, a Republican, served the 7th congressional district from 2011-2019.

This concludes the Legislative Report.