

WMHA BOARD OF DIRECTORS MEETING AGENDA
May 28, 2025 12:00 p.m.
Jerry Schroeder - CHAIRMAN, Presiding
Wausau, WI

- 1. Roll Call**
- 2. Secretary's Report**
- 3. Membership Report**
- 4. Financial Report**
- 5. Legislative Report**
- 6. Other Business**
- 7. Next Board Meeting**
- 8. Adjourn**



WISCONSIN MILK HAULERS ASSOCIATION

Board of Directors

Term Expiring in 2025

Jerry Schroeder, Schroeder Milk Transit, Oconto Falls
Wayne Myren, Myren's Milk Hauling, Eleva
Al Homan, Homan Trucking, Bonduel
John Wold, Quality Truck and Repair

Term Expiring in 2026

Michelle Berndt, Wabash, New Lisbon
Chris Lemke, Lemke Brothers Trucking, Jim Falls
Nancy Dille, STE, Beloit
Kevin Retzlaff, KR Transport LLC, Berlin

Term Expiring in 2027

Jim Jensen, Lee and Jim Jensen LLC, Elk Mound
Pete Lemke, Lemke Brothers Trucking, Jim Falls
Tim Neubauer, Tim Neubauer Trucking, Sparta
Jennifer Miller, Miller Transfer, Roberts

Officers

Chairman	Jerry Schroeder
Vice-Chairman	Tim Neubauer
Secretary/Treasurer	Dan Johnson, WMHA

Wisconsin Milk Haulers Association
Board of Directors Meeting
Great Dane Pub, Wausau, WI
January 15, 2025

The meeting was called to order at 12:03 p.m.

Attendees: Wayne Myren, Kevin Retzlaff, Tim Neubauer, Pete Lemke, Chris Lemke, Jerry Schroeder, Nancy Dille, Michelle Berndt, Jennifer Miller, Jim Jensen, Dustin Lund and Dan Johnson.

Secretary's report: The minutes of the September 24, 2024 meeting were presented to the board. A motion was made by Tim Neubauer and seconded by Nancy Dille to accept the minutes of the previous board meeting. Motion approved unanimously.

Treasurer's report: Between September 1, 2024 and December 31, 2024 the Wisconsin Milk Haulers Association generated revenues of \$3,137 and expenses of \$15,279. Revenue for the 2024 WMHA Convention was \$13,905 with expenses of \$11,379. The Fund Balance as of January 1, 2025 was \$31,530.

There was a discussion regarding the new membership renewal increase by the International Milk Haulers Association. In 2023, the annual rate was \$600, but for 2024, the annual rate was increased to \$1,000. For 2025, the annual rate was again increased to \$1,500. The board felt these rate increases are too excessive with little to no explanation as to why they have been made. Thus, the board approved a motion (Tim Neubauer, Kevin Ratzlaff – second) to discontinue the membership. Motion carried unanimously.

A motion to approve the financial report was made by Kevin Ratzlaff, seconded by Tim Neubauer. Motion approved unanimously.

Membership report

<u>NEW MEMBERS</u>	<u>TYPE</u>	<u>JOINED</u>
NORMANDY TRANSPORT	MILK HAULER	10.1.24
WADE RYHNER	DRIVER	12.5.24

Total: 2

<u>CANCELED MEMBERS</u>	<u>TYPE</u>	<u>REASON</u>
HUB Ag and Farm Insurance	Allied	Non-payment
Lawrence Milk Service	Allied	Declined to renew

Total: 2

Milk Haulers – 45

Drivers – 3

Allied – 18

TOTAL MEMBERSHIP: 66

Tim said LMS is merging with Ever Ag in Texas. A motion was made by John Wold and seconded by Kevin Retzlaff to approve the report. Motion approved unanimously.

Legislative report: Mr. Johnson provided information on the following legislative activities:

- **2025-26 State Legislature and Budget**
- **DATCP 82 Rule Revision**
- **Duffy Picked for DOT Secretary**
- **California EV Mandate Update**

Additional Business:

FFA Alumni and Supporters Convention Sponsorship:

- **Purpose:** The Wisconsin Milk Haulers Association (WMHA) discussed sponsoring milk for the annual FFA Alumni and Supporters Convention held in Stevens Point.
 - **Details:**
 - WMHA was asked to contribute 72 gallons of milk (46 chocolate, 26 white) for the convention's milk bar.
 - Estimated cost: \$288, calculated at \$4 per gallon.
 - Kwik Trip, a Wisconsin Motor Carriers member, could provide wholesale pricing or a discount, as they had done in previous years.
 - Kwik Trip's involvement included delivering milk to a nearby store, where FFA members would handle pickup and return.
 - **Decision:** The board approved the sponsorship with a budget cap of \$300. Tim was designated as the liaison to finalize arrangements.
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Avian Flu Updates:

- **Discussion:**
 - Wisconsin is monitoring avian flu following USDA guidelines, with minimal additional state-level regulations.
 - Concerns raised about biosecurity measures for milk haulers and other farm service vehicles, particularly practices seen in Michigan, such as sanitizing boots and tires or installing gates at farm entrances.
 - Pasteurization was highlighted as effective against avian flu in milk, reducing concerns about milk safety.
 - National differences were noted, with some states (e.g., Pennsylvania) allowing raw milk sales under specific conditions.
 - **Implications:** While Wisconsin has not introduced significant new measures, the group discussed staying informed on potential changes to regulations and their impact on haulers.
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Convention Planning:

- **Tours and Activities:**
 - Confirmed tours: A cheese factory and a distillery, with approval from venue hosts.
 - Group size management: Tours may need to be split into smaller groups, as done previously at Kwik Trip.

- Proposed additions: Including locally sourced dairy products, such as cheese tray or Kwik Trip pints at events.
 - Restrictions: Concerns were raised about hotel policies on external food and liability issues. Coordination with venues was advised.
 - **Event Logistics:**
 - Discussions included the timing and structure of activities like speaker sessions and business meetings to enhance attendee experience.
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Miscellaneous:

- **Health Discussion:**
 - A speaker at a previous event addressed sleep health and sinus issues, receiving positive feedback for its relevance and impact.
 - Members shared personal experiences with sleep apnea tests and sinus treatments, which prompted further interest in health-related topics for future sessions.
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Key Decisions and Next Steps:

1. Event Planning and Logistics:

- The convention schedule was refined, addressing timing for meals, speaker sessions, tours, and business meetings.
- Proposals included:
 - Adjusting breakfast timing to 8:00–8:30 AM.
 - Streamlining the agenda to include fewer but more engaging speakers (3–4, with time for Q&A).
 - Combining lunch with the business meeting to save time and provide flexibility for attendees.
- Tour logistics:
 - A cheese factory tour at Mullins Dairy and a distillery visit were planned.
 - Transportation, timing around shift changes, and buffer periods for participants were considered.

2. Speakers and Topics:

- Suggestions were made for future speakers, including:
 - Topics like nuclear verdicts, risk management, and regulatory updates.
 - Engaging local experts such as Renee Funk from Risk Strategies and relevant legislators.
 - Practical advice on managing compliance issues, such as CDL clearinghouse requirements.
 - Updates on CDL clearinghouse integration and its impact on drivers.
 - Challenges with maintaining insurance for milk haulers due to high-risk profiles.

3. Miscellaneous:

- Consideration of food and drink options, including dairy and soda products for non-coffee drinkers.

Decisions and Next Steps:

- Adjust the event schedule to optimize timing and flow.
- Finalize speaker selection, ensuring relevant and practical topics.
- Confirm logistics for tours and transportation.

Next meeting:

The next meeting will be held at 12 noon on May 28, 2025 at the Great Dane Pub in Wausau. With no other business, the meeting adjourned on a motion made by Tim Neubauer and seconded by John Wold. Motion carried, meeting adjourned at 2:03 p.m.

Respectfully submitted by,

Dan Johnson

Secretary

WI Milk Haulers Association

Wisconsin Milk Haulers Association

Membership Report

May 28, 2025

<u>NEW MEMBERS</u>	<u>TYPE</u>	<u>JOINED</u>
Christensen Group Insurance	Allied	1/15/2025

Total: 1

<u>CANCELED MEMBERS</u>	<u>TYPE</u>	<u>REASON</u>
DJ Schroeder Trucking	Hauler	Closed
Haupt Trucking	Hauler	Retired

Total: 2

Milk Haulers – 42
Drivers – 3
Allied – 19

TOTAL MEMBERSHIP: 64

Wisconsin Milk Haulers Association

Treasurer's Report

May 28, 2025

Between October 1, 2024 and May 1, 2025 the Wisconsin Milk Haulers Association generated revenues of \$10,507 and expenses of \$20,705.

The Fund Balance as of May 1, 2025 was \$33,474.

The statements are included and this concludes the Treasurer's Report.

**Wisconsin Milk Haulers Association
Profit Loss Comparison**

	<u>Oct 24 - Apr 25</u>	<u>Oct 23 - Apr 24</u>
Other Income/Expense		
Other Income		
Contribution Income	360.00	427.50
Convention Income	2,600.00	2,500.00
Dues	7,547.50	8,440.00
Total Other Income	<u>10,507.50</u>	<u>11,367.50</u>
Other Expense		
Administrative Fees	9,100.00	9,100.00
Association Meetings	201.60	0.00
Convention Expenses	11,379.09	7,040.29
Membership Dues/Subscriptions	0.00	1,000.00
Miscellaneous Expenses	25.00	0.00
Travel Expenses	0.00	202.34
Total Other Expense	<u>20,705.69</u>	<u>17,342.63</u>
Net Other Income	<u>-10,198.19</u>	<u>-5,975.13</u>
Net Income	<u>-10,198.19</u>	<u>-5,975.13</u>

**Wisconsin Milk Haulers Association
Balance Sheet Comparison**

	<u>Apr 30, 25</u>	<u>Apr 30, 24</u>
ASSETS		
Current Assets		
Checking/Savings		
Total Checking	\$ 33,474.28	\$ 32,049.81
Total Checking/Savings	33,474.28	32,049.81
Total Current Assets	33,474.28	32,049.81
TOTAL ASSETS	<u>\$ 33,474.28</u>	<u>\$ 32,049.81</u>
LIABILITIES & EQUITY		
Equity		
Fund Balance	\$ 33,474.28	\$ 32,049.81
Total Equity	33,474.28	32,049.81
TOTAL LIABILITIES & EQUITY	<u>\$ 33,474.28</u>	<u>\$ 32,049.81</u>

WI Milk Haulers Association Legislative Report May 28, 2025

2025-26 State Budget Introduction

Governor Evers introduced his \$118 billion dollar state budget recently, but it remains to be seen how much of it will survive in the Republican-led Legislature. He has proposed several non-fiscal policy items, which lawmakers have already deemed as 'dead on arrival'.

The Governor's budget would increase spending by 20% and increase taxes by \$3.7 billion. It would wipe out the current \$4 billion budget surplus and leave a \$4 billion deficit at the end of the biennium.

On the transportation side, his budget increases state highway rehab and local road improvements and seeks to improve overall road safety through infrastructure improvements. However, it also increases vehicle title fees by \$120 to \$277 and increases driver's license fee by \$8.50 to \$32.50

The Governor wants to add \$3.4 billion to K-12 education funding and provide a series of tax reductions totaling \$2 billion.

Republican Legislators Dismantle Governor's Budget

Earlier this month, the Joint Finance Committee held hearings on the budget and scrapped much of what the Governor had proposed in his budget.

The Committee removed more than 600 items from the Governor's budget, opting instead to start from the current "base" budget. Republicans argued Evers' budget contained excessive spending, tax increases, and policy items better handled through separate legislation.

They eliminated provisions including a new tax bracket for high earners, Medicaid expansion, significant child care funding, marijuana legalization, and various public school initiatives.

Republican lawmakers defended the base-budget approach as fiscally responsible and left open the possibility of addressing key issues through other means. The Committee will now begin work on crafting its own version of the state and eventually advancing it to the full Legislature for review and approval.

Budget Surplus Grows to \$4.3 Billion

The Legislative Fiscal Bureau (projects that Wisconsin will end the 2023-25 biennium with a \$4.3 billion surplus, an increase from the \$4 billion forecasted in November.

The revision is largely driven by an expected \$894.3 million increase in tax revenue, primarily from higher sales tax collections. Additionally, LFB anticipates an extra \$1.85 billion in tax collections over the next two years.

Federal Dairy Business Innovation Bill Introduced

A bi-partisan bill, authored by Senator Tammy Baldwin, has been introduced as the 2025 Dairy Business Innovation Act, which, if enacted will raise the program's annual authorization from \$20 million to \$36 million for each fiscal year.

The DBI program supports new and expanding dairy businesses, promotes innovation in dairy products, and assists with dairy plant modernization.

The bill is endorsed by the International Dairy Foods Association, Midwest Dairy Coalition, National Milk Producers Federation, Organic Valley, Wisconsin Cheese Makers Association, and the Wisconsin Farm Bureau Federation.

This concludes the Legislative Report.