

Wisconsin Milk Haulers Association

Annual Business Meeting Agenda

Wausau Hilton Garden Inn

September 25, 2025

1. Call to Order/Roll Call
2. Association Reports
 - a. Secretary's report – Reading of the Minutes
 - b. Treasurer's report
 - c. Membership report
 - d. Legislative Report
3. Election of Board Members and Officers
 - a. Terms Expiring in 2025
 - i. Al Homan, Homan Trucking
 - ii. Wayne Myren, Myren's Milk Hauling
 - iii. Jerry Schroeder, Schroeder Milk Transit
 - iv. John Wold, Quality Truck and Service
 - v. Election of Chair and Vice Chair
4. Other Business
5. Next Annual Meeting/Adjourn



WISCONSIN MILK HAULERS ASSOCIATION

Board of Directors

Term of Office Expiring 2025

Al Homan, Homan Trucking, Bonduel
Wayne Myren, Myren's Milk Hauling, Eleva
Jerry Schroeder, Schroeder Milk Transit, Oconto Falls
John Wold, Quality Truck and Service

Term of Office Expiring 2026

Kevin Retzlaff, KR Transport
Michelle Berndt, Wabash, New Lisbon
Chris Lemke, Lemke Bros Trucking, Jim Falls
Nancy Dille, STE, Beloit

Term of Office Expiring 2027

Jim Jensen, Lee and Jim Jensen LLC, Colfax
Pete Lemke, Lemke Bros Trucking, Jim Falls
Tim Neubauer, Tim Neubauer Trucking, Sparta
Jennifer Miller, Miller Transfer, Roberts

Officers

Chairman	Jerry Schroeder
Vice-Chairman	Tim Neubauer
Secretary/Treasurer	Dan Johnson, WMHA

**WI Milk Haulers Association Business Meeting
General Attendance Sheet**

DATE : 9/26/24

PLEASE PRINT

NAME

COMPANY

DAN JOHNSON	WMHA
JERROLD SCHROEDER	SCHROEDER MILK TRANSIT
Tim Neubauer	Tim Neubauer Trucking LLC
Steve Joosse	Joosse Trucking
Lisa Bartnik	Bartnik Trucking
Brian Bartnik	Bartnik Trucking
Nancy Dille	STE
DEREK NILSEN	STE
Neal Kedzie	WMCA
Kathy Neubauer	Tim Neubauer Trucking LLC
Max Zimmerman	Zimmerman Transfer
Jeff Zimmerman	Zimmerman Transfer
Mark Snyder	S&R Truck
Dawn Snyder	S&R Truck

**WI Milk Haulers Association Business Meeting
General Attendance Sheet**

DATE : 9/26/24

PLEASE PRINT

NAME	COMPANY
Kevin Retzlaff	KR Transport LLC
Samantha Retzlaff	KR Transport LLC
Kevin Lucht	KR Transport LLC
Lisa Lucht	KR Transport LLC
Dustin Lund	Lund Transport LLC
Dennis Schultz	Schultz Trucking
Karen Schultz	Schultz Trucking
Derek Schultz	Schultz Trucking
Cassy Schultz	Schultz Trucking
Connor Schultz	Schultz Trucking
Kurt Brannel	Clean Air Fleet
Clint Brannel	Clean Air Fleet
Doug Duray	S & R TRUCK
AL Payne	S + R TRUCK
Ken Hastreiter	" "
Sandra Hastreiter	" "

**WI Milk Haulers Association Business Meeting
General Attendance Sheet**

DATE : 9/26/24

PLEASE PRINT

NAME

COMPANY

Alan Homan	Homan Trucking LLC
PATRICIA WOHLERB	STUART TANK
Jim Jensen	Lee & Jim Jensen LLC
Wayne Myren	Myrens Trucking LLC
Michelle Berndt	Wabash
John Wold	Quality Truck Care center
Jason Montemur	Wabash
Manuel A. Staudt	Organic Valley
Myran Schulte	Organic Valley
Brent Servais	Organic Valley
Hans Bremer	Organic Valley
Jamie Grogan	Organic Valley

Vizance.

Wisconsin Milk Haulers Association
Annual Business Meeting
La Crosse Radisson
September 26, 2024

The meeting was called to order at 11:30 a.m. with attendees listed on the attached sheet.

Secretary's report: The minutes of the 2023 Annual Business meeting were presented to the membership. A motion was made by Tim Neubauer and seconded by Steve Joosse to accept the minutes of the previous annual meeting. Motion approved unanimously.

Treasurer's report: Between October 1, 2023 and August 31, 2024 the Wisconsin Milk Haulers Association generated revenues of \$25,417 and expenses of \$22,744. The Fund Balance as of August 31, 2024 was \$40,697. A motion to approve the report was made by Nancy Dille, seconded by Tim Neubauer. Motion approved unanimously.

<u>NEW MEMBERS</u>	<u>TYPE</u>	<u>JOINED</u>
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Lund Transport	Hauler	8.28.24
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Total: 1

<u>CANCELED MEMBERS</u>	<u>TYPE</u>	<u>REASON</u>
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Northbay Freight	Driver	Non-payment
Foremost Farms	Allied	Non-payment

Total: 2

Milk Haulers – 44

Drivers – 2

Allied – 20

TOTAL MEMBERSHIP: 66

A motion to approve the report was made by Chris Lemke, seconded by John Wold. Motion approved unanimously.

Legislative report: Mr. Johnson provided information on the following legislative activities:

LEGISLATURE OUT OF SESSION

The State Legislature is out of session and legislators and candidates are preparing for the November elections. The Legislature will reconvene in January 2025 and we will await to see the outcome of the election and which party controls which House in the 2025-26 session. We believe Republicans will hold the majority in both Houses, but the number of seats held primarily in the State Assembly will tighten up between the two parties.

AG ROAD FUNDING

In July of this year, the Wisconsin Department of Transportation released \$50 support 37 agricultural road projects across 28 Wisconsin counties. The projects are intended to improve rural roads and bridges that are critical to transporting agricultural products efficiently and effectively across the state. This is the first round of funding awarded through the new Agricultural Roads Improvement Program (ARIP), which was established by 2023 Wisconsin Act 13 and funded in the 2023-25 biennial budget. An additional \$100 million for Ag Road projects will be released later this year. Again, any road that receives such funding must remove any weight restrictions on those roads once improvements are made.

DOT SECRETARY THOMPSON DEPARTS

DOT Secretary Craig Thompson has left the agency for a position as vice chancellor at UW-Madison. Deputy DOT Secretary Kristina Boardman has been appointed to take Thompson's place and will become the first woman to serve as secretary of the department. Boardman has 20 years of experience with the DOT and previously served as the administrator of the Division of Motor Vehicles. Before that, she spent a decade in the Wisconsin State Assembly as a legislative aide.

WMHA Board Elections

The current terms expiring in 2024 are Tim Neubauer, Jim Jensen, Steve Joesse and Pete Lemke. All expressed their desire to serve another 3 year term on the WMHA Board, with the exception of Steve Joesse.

A nomination was made by Tim Neubauer for Jennifer Miller to replace Steve Joesse on the Board. Chairman Schroeder called for any additional nominations from the floor three times. Hearing none, a motion to close the nominations was made by Steve Joesse and seconded by Pete Lemke. Steve Joesse made a motion to approve all nominees en masse, which was seconded by Nancy Dille. Motion approved.

For Board Chairman, Pete Lemke moved and Steve Joesse seconded the selection of Jerry Schroeder to serve. For Vice Chairman, Pete Lemke moved and Steve Joesse seconded the selection of Tim Neubauer to serve. For Secretary, Steve Joesse moved and Tim Neubauer seconded the selection of Dan Johnson. Motions to approve all nominations en masse was made by Tim Neubauer and seconded by Steve Joesse. Motions approved unanimously.

Additional Business:

Tim Neubauer encouraged that all Board of Directors meetings be open to all members, but he understands that discussions and votes are limited to Board members only. Jerry Schroeder discussed more information coming out about bird flu protections. Pete Lemke noted several new faces at the convention and inquired as to what attracted the new attendees to the event. Jerry Schroeder also talk about making the convention "truck free" in order to open up more venue options. The members then discuss various options, such as Oshkosh, Green Bay, Door County and Wausau.

Next meeting: The next annual meeting will be held in September of 2025 in a location and a date to be determined. With no other business, the meeting adjourned on a motion made by Tim Neubauer and seconded by Steve Joesse. Motion carried, meeting adjourned at 11:55 a.m.

Respectfully submitted by,

Dan Johnson

Secretary

WI Milk Haulers Association

Wisconsin Milk Haulers Association

Membership Report

September 25, 2025

<u>NEW MEMBERS</u>	<u>TYPE</u>	<u>JOINED</u>
James Zwijacz	Driver	9/4/2025

<u>CANCELED MEMBERS</u>	<u>TYPE</u>	<u>REASON</u>
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No cancelled members since the last report issued on May 28, 2025

Milk Haulers – 42

Drivers – 4

Allied – 19

TOTAL MEMBERSHIP: 65

Wisconsin Milk Haulers Association

Annual Treasurer's Report

September 25, 2025

Between and the Wisconsin Milk Haulers Association generated revenues of 23,780 and expenses of \$26,108. The Fund Balance as of August 31, 2025 was \$41,343.

The statements are included in the packet and this concludes the Treasurer's Report.

Wisconsin Milk Haulers Association
Profit Loss Comparison

	<u>Oct 24 - Aug 25</u>	<u>Oct 23 - Aug 24</u>
Other Income/Expense		
Other Income		
Advertising Income	300.00	0.00
Contribution Income	697.50	697.50
Convention Income	12,310.00	12,000.00
Dues	10,472.50	12,720.00
Total Other Income	<u>23,780.00</u>	<u>25,417.50</u>
Other Expense		
Computer & Software Expense	0.00	0.00
Administrative Fees	14,300.00	14,300.00
Association Meetings	404.60	0.00
Convention Expenses	11,379.09	7,040.29
Miscellaneous Expenses	25.00	0.00
Membership Dues/Subscriptions	0.00	1,000.00
Travel Expenses	0.00	404.68
Total Other Expense	<u>26,108.69</u>	<u>22,744.97</u>
Net Other Income	<u><u>-2,328.69</u></u>	<u><u>2,672.53</u></u>

**Wisconsin Milk Haulers Association
Balance Sheet Comparison**

	<u>Aug 31, 25</u>	<u>Aug 31, 24</u>
ASSETS		
Current Assets		
Checking/Savings		
Total Checking	<u>\$ 41,343.78</u>	<u>\$ 40,697.47</u>
Total Checking/Savings	<u>41,343.78</u>	<u>40,697.47</u>
Total Current Assets	<u>41,343.78</u>	<u>40,697.47</u>
TOTAL ASSETS	<u>\$ 41,343.78</u>	<u>\$ 40,697.47</u>
LIABILITIES & EQUITY		
Equity		
Fund Balance	<u>\$ 41,343.78</u>	<u>\$ 40,697.47</u>
Total Equity	<u>41,343.78</u>	<u>40,697.47</u>
TOTAL LIABILITIES & EQUITY	<u>\$ 41,343.78</u>	<u>\$ 40,697.47</u>

WI Milk Haulers Association Legislative Report September 25, 2025

2025-27 State Budget Enacted

The 2025–2027 Wisconsin State Budget, totaling \$111 billion, was signed into law by Governor Tony Evers in early July 2025. While many predicted a long, drawn out budget process, the Governor and Legislature moved very quickly in the last days of June due to the pending signing of the federal ‘One, Big Beautiful Bill’, which was signed into law on July 4th.

The budget needed to be enacted prior to the enactment of the OBBB, or Wisconsin would have lost more than \$1.5 billion in Medicaid funding because the state would not have been able to increase its hospital assessment to the maximum rate allowed under federal Medicaid provider tax rules.

The speed by which the budget was enacted was critical, but by doing so, provisions that will negatively impact the trucking industry could not be stopped. Most notably, there will be an increase of the Truck Registration Fees, and trucks over 6,000 pounds gross weight will see a 10% increase in registration fees.

The budget does, however, include support for the Agricultural Roads Improvement Program with a \$150 million investment, which is intended to improve road conditions for trucks carrying agricultural products from farm to producers.

Governor Evers Will Not Run in 2026

Governor Evers announced on July 24, 2025, that he will not seek a third term as Wisconsin’s governor in the 2026 election. His departure sets the stage for Wisconsin’s first open gubernatorial race since 2010, with both Democratic and Republican fields expected to be competitive. His decision also comes at a pivotal time, as Democrats aim to capitalize on newly redrawn legislative maps and potentially gain control of the state legislature.

Federal Update

The **One Big Beautiful Bill Act** was enacted in July 2025, and while it is primarily focused on tax law changes, there are several benefits to the trucking industry.

Financially, the law reinstates 100% bonus depreciation for eligible trucks and trailers and increases the passthrough deduction, offering substantial tax relief to fleet owners. The new law allocates billions toward repairing and expanding highways and freight corridors, which is expected to reduce delays and improve safety for truckers.

Speed Limiter Mandate Repealed

In July 2025, the FMCSA officially withdrew the proposed speed limiter mandate for heavy-duty trucks. The rule would have required commercial motor vehicles over 26,000 pounds to be equipped with devices limiting their maximum speed.

The decision followed overwhelming public opposition, arguing that speed limiters would reduce driver income by limiting miles traveled, increase fuel costs, and create safety risks due to speed differentials between trucks and other vehicles.

Visa Suspension for Foreign CDL Holders

On August 21st, the U.S. Department of State announced an immediate suspension of new work visas for foreign commercial truck drivers. U.S. DOT and FMCSA have launched a nationwide audit of CDL issuance practices. More than 55 million visa holders are being reviewed for compliance, including criminal activity and overstays.

FMCSA Changes Coming

- FMCSA is adding four new non-preventable crash categories to ensure carriers aren't penalized for accidents beyond their control.
- FMCSA plans to phase out Motor Carrier (MC) numbers in favor of USDOT numbers by fall 2025 to reduce fraud.
- FMCSA is rolling out the Medical Examiner's Certification Integration rule to replace paper certificates with digital records, reducing fraud and improving enforcement .

WMHA BOARD OF DIRECTORS MEETING AGENDA
September 24, 2025 4:00 P.M.
Jerry Schroeder - CHAIRMAN, Presiding

- 1. Roll Call**
- 2. Secretary's Report**
- 3. Membership Report**
- 4. Financial Report**
- 5. Legislative Report**
- 6. OTHER BUSINESS**
 - a. Director Terms Expiring**
- 7. Next Board Meeting**
- 8. Adjourn**

Wisconsin Milk Haulers Association
Board of Directors Meeting
Wausau Mine Company, Wausau, WI
May 28, 2025

The meeting was called to order at 12:07 p.m.

Attendees: Wayne Myren, Tim Neubauer, Pete Lemke, Chris Lemke, Jerry Schroeder, Nancy Dille, Michelle Berndt, John Wold, Dustin Lund, Kevin Retzlaff and Dan Johnson.

Secretary's report: The minutes of the January 2025 meeting were presented to the board. A motion was made by Pete Lemke and seconded by Nancy Dille to accept the minutes of the previous board meeting. Motion approved unanimously.

Treasurer's report: Between October 1, 2024 and May 1, 2025 the Wisconsin Milk Haulers Association generated revenues of \$10,507 and expenses of \$20,705. The Fund Balance as of May 1, 2025 was \$33,474. A motion to approve the report was made by Chris Lemke, seconded by Wayne Myren. Motion approved unanimously.

Membership report

<u>NEW MEMBERS</u>	<u>TYPE</u>	<u>JOINED</u>
Christensen Group Insurance	Allied	1/15/2025

Total: 1

<u>CANCELED MEMBERS</u>	<u>TYPE</u>	<u>REASON</u>
DJ Schroeder Trucking	Hauler	Closed
Haupt Trucking	Hauler	Retired

Total: 2

Milk Haulers – 42

Drivers – 3

Allied – 19

TOTAL MEMBERSHIP: 64

A motion was made by Chris Lemke and seconded by Wayne Myren to approve the report. Motion approved unanimously.

Legislative report: Mr. Johnson provided information on the following legislative activities:

2025-26 State Budget Introduction

Governor Evers introduced his \$118 billion dollar state budget recently, but it remains to be seen how much of it will survive in the Republican-led Legislature. He has proposed several non-fiscal policy items, which lawmakers have already deemed as 'dead on arrival'. The Governor's budget would increase spending by 20% and increase taxes by \$3.7 billion. It would wipe out the current \$4 billion budget surplus and leave a \$4 billion deficit at the end of the biennium.

On the transportation side, his budget increases state highway rehab and local road improvements and seeks to improve overall road safety through infrastructure improvements. However, it also increases vehicle title fees by \$120 to \$277 and increases driver's license fee by \$8.50 to \$32.50.

Republican Legislators Dismantle Governor's Budget

Earlier this month, the Joint Finance Committee held hearings on the budget and scrapped much of what the Governor had proposed in his budget. The Committee removed more than 600 items from the Governor's budget, opting instead to start from the current "base" budget. Republicans argued Evers' budget contained excessive spending, tax increases, and policy items better handled through separate legislation.

They eliminated provisions including a new tax bracket for high earners, Medicaid expansion, significant child care funding, marijuana legalization, and various public school initiatives. Republican lawmakers defended the base-budget approach as fiscally responsible and left open the possibility of addressing key issues through other means. The Committee will now begin work on crafting its own version of the state and eventually advancing it to the full Legislature for review and approval.

Budget Surplus Grows to \$4.3 Billion

The Legislative Fiscal Bureau (projects that Wisconsin will end the 2023-25 biennium with a \$4.3 billion surplus, an increase from the \$4 billion forecasted in November. The revision is largely driven by an expected \$894.3 million increase in tax revenue, primarily from higher sales tax collections. Additionally, LFB anticipates an extra \$1.85 billion in tax collections over the next two years.

Federal Dairy Business Innovation Bill Introduced

A bi-partisan bill, authored by Senator Tammy Baldwin, has been introduced as the 2025 Dairy Business Innovation Act, which, if enacted will raise the program's annual authorization from \$20 million to \$36 million for each fiscal year. The DBI program supports new and expanding dairy businesses, promotes innovation in dairy products, and assists with dairy plant modernization.

The bill is endorsed by the International Dairy Foods Association, Midwest Dairy Coalition, National Milk Producers Federation, Organic Valley, Wisconsin Cheese Makers Association, and the Wisconsin Farm Bureau Federation.

Additional Business:

Members discussed the importance of aligning with the Wisconsin Farm Bureau and confirming participation in the Ag Coalition (includes Farm Bureau, cheese makers, etc.). Noted that the Dairy Business Association (DBA) was listed, but WMHA was not — will follow up to confirm involvement.

DOT staff indicated changes to the overweight permit process must occur via legislation, not administratively. Legislative action is needed, with bipartisan support key to overcoming a potential governor's veto. Brad Pfaff and Travis Tranel mentioned as possible allies.

Discussion on engaging Rep. Derek Van Orden for federal issues including processing plant expansion support and more road funding. Members noted federal investment needs (e.g., \$100M+ per new dairy plant), with a desire for ongoing state funding similar to the previous \$150M ag road fund.

Every dairy farm in Wisconsin will now be tested monthly for H5N1. Positive results will be shared only with the farmer and USDA. Despite this, public records laws may allow external parties to discover which farms tested positive.

Cheesemakers Association reportedly pushed for public release of farm test results for food safety concerns. WMHA opposed public disclosures to protect small farms and haulers from reputational damage or service disruption.

Members urged to advise drivers not to discuss farm conditions or rumors to avoid misinformation and legal issues. Emphasized biosecurity and confidentiality, especially regarding load contamination or public speculation.

Continued discussion of best practices, such as cleaning boots, using air hoses instead of brushes for footwear, and driver hygiene to reduce risk of cross-contamination. Comparisons made to other states' protocols (e.g., Michigan, California).

Members expressed concerns over lack of capacity at existing processing plants due to high capital costs (est. \$100M per plant for 1M lbs/day). Full state need could exceed \$800M–\$1B. Chronic labor shortages cited as reason for pushing automation. Example shared of a newer plant operating with half the staff of an older one while processing the same milk volume.

Members discussed the national patchwork of weight restrictions and the idea of federal uniformity (e.g., using highway funding leverage). Noted limitations in federal role due to state control. High gubernatorial veto rate noted. Bipartisan strategy recommended to improve bill passage odds.

Discussion on how towns that accepted Ag Road Grant funds (\$150 million) must allow 98,000 lb. loads year-round without local restriction. Members noted the legal protection from liability when traveling those roads.

Concerns raised about inconsistent enforcement, legal liabilities from accidents, and “targeting” of haulers by DOT or legal firms. Members discussed strategies to protect against lawsuits, including keeping proper paperwork and working with legislators on fairer enforcement and legal systems.

Insurance companies are now utilizing telematics systems like Samsara for tracking driver safety behaviors (e.g., speeding, near-misses). Cameras and data tracking may become required for coverage or rate reductions. Emphasis on documenting avoided incidents to demonstrate safe operations. Suggestion to include such data in insurance performance metrics. Rising costs of vehicles and equipment (e.g., \$300K for tractor/trailer setup) amplify the impact of crashes. Members emphasized the importance of loss prevention through tech and training.

2025 Convention Planning

Convention will include a tour of Mullins Cheese facility. Christensen Insurance Group confirmed to speak on nuclear verdicts and legal protection. A defense attorney for trucking companies discussed as a possible high-cost but high-value speaker. Risk Strategies representative (formerly FMCSA inspector) proposed to offer insight into inspections and regulatory compliance.

Consideration of inviting FMCSA, State Patrol, or other DOT officials to speak about enforcement trends, new scale procedures, and compliance tips.

Discussion about inviting vendors such as E.H. Wolf and others who may not normally attend milk-focused events. Goal is to expand exposure to products/services used by haulers. Clarification that milk haulers are divisions under WMCA but may also join the broader Motor Carriers Association for broader access and benefits.

Suggestion raised to invite a representative from the Wisconsin Towns Association to speak—possibly as outreach or to improve relations. Mixed feelings expressed about the idea.

Next meeting: The next meeting will be held on September 25th at the annual convention in La Crosse, Wisconsin. With no other business, the meeting adjourned on a motion made by Wayne Myren and seconded by Tim Neubauer. Motion carried, meeting adjourned at 2:06 p.m.

Respectfully submitted by,

Dan Johnson

Secretary

WI Milk Haulers Association