

WMHA BOARD OF DIRECTORS MEETING AGENDA
September 26, 2026 4:00 p.m.
Tim Neubauer - CHAIRMAN, Presiding

- 1. Roll Call**
- 2. Secretary's Report**
- 3. Membership Report**
- 4. Financial Report**
- 5. Legislative Report**
- 6. OTHER BUSINESS**
- 7. Next Board Meeting – January, 2027**
- 8. Adjourn**



WISCONSIN MILK HAULERS ASSOCIATION

Board of Directors

Term of Office Expiring 2026

Kevin Retzlaff, KR Transport
Michelle Berndt, Wabash, New Lisbon
Chris Lemke, Lemke Bros Trucking, Jim Falls
Nancy Dille, STE, Beloit

Term of Office Expiring 2027

Jim Jensen, Lee and Jim Jensen LLC, Colfax
Pete Lemke, Lemke Bros Trucking, Jim Falls
Tim Neubauer, Tim Neubauer Trucking, Sparta
Jennifer Miller, Miller Transfer, Roberts

Term of Office Expiring 2028

Camden Halverson, Premier Truck Group
Dustin Lund, Lund Transport
Dusty Sutcliffe, KDS Trucking
Jason Leckel, Terry Leckel Trucking

Officers

Chairman	Tim Neubauer
Vice-Chairman	Kevin Retzlaff
Secretary/Treasurer	Dan Johnson, WMHA

Wisconsin Milk Haulers Association Board of Directors Meeting Minutes

Date: May 6, 2026

Location: Wausau, Wisconsin

Call to Order: 12:10 p.m.

Adjournment: 1:32 p.m.

Directors Present: All directors were present.

Chair: Tim Neubauer

1. Call to Order and Roll Call

Chair Tim Neubauer called the meeting to order at 12:10 p.m. Roll call confirmed all directors were present.

2. Approval of Previous Minutes

Dan presented the January 14, 2026 meeting minutes.

Motion: To approve the January 14, 2026 minutes as presented.

Action: Approved without discussion.

3. Membership Report

The membership report indicated no changes since January:

- 42 milk haulers
- 4 drivers
- 19 allied members
- **Total membership:** 65

The Board discussed membership growth strategies. Previous postcard outreach efforts were noted as unsuccessful. Electronic outreach was considered; however, challenges in obtaining accurate email addresses were identified. The Board discussed distributing membership materials at hauler facilities and common areas as a practical alternative.

4. Referral Discount Program

The Board discussed implementing a referral-based membership discount program.

- Proposed incentive: \$100 first-year membership fee for referred new members (standard rate: \$225).
- Eligibility: Limited to first-time members, with verification through prior membership records.

Action Items:

- Develop a membership brochure promoting the program.
 - Add a referral option on the online membership form.
 - Implementation to be coordinated by designated staff.
-

5. Membership Materials and Financial Report

The Board reviewed plans to create a membership brochure incorporating a QR code to simplify enrollment.

Financial Report (Jan 1 – Apr 1, 2026):

- Revenue: \$5,160
- Expenses: \$3,900
- Fund Balance: \$35,053

The Board discussed projected expenses for the upcoming convention, estimated between \$7,500 and \$9,000 depending on attendance and venue costs.

6. Legislative and Industry Updates

Dan provided a legislative update, highlighting:

- \$50 million in agricultural road improvement funding, with potential for an additional \$100 million.
- Updates to Wisconsin's Commercial Driver Training Grant Program.
- New oversized/overweight permit allowances for agricultural commodities.
- Federal "Delilah's Law" proposal tightening CDL eligibility requirements (currently advancing through Congress).

The Board discussed increased federal attention on the trucking industry, noting recent national coverage and policy focus.

7. Trucking Regulations and Infrastructure

Discussion included:

- New weight regulation effective August 1 allowing up to 91,000 pounds in certain applications.
- Clarification on differences between new limits and existing higher allowances for other configurations.
- Implementation considerations, including equipment upgrades and field-to-processor restrictions.

Agricultural road funding sustainability beyond current appropriations remains uncertain pending future legislative decisions.

8. Regulatory and Administrative Updates

The Board discussed:

- Road access challenges, including issues at specific farm locations.
 - Collaboration among industry groups (cheesemakers, Farm Bureau, Towns Association).
 - May 14 deadline for updating contact information within government systems tied to the MOTUS transition.
-

9. Federal Transportation Funding

Discussion included federal transportation funding:

- \$750 million allocated nationally for truck parking improvements.
 - Encouragement to engage Wisconsin's congressional delegation regarding state-specific needs.
 - Upcoming Congressional markup on transportation legislation scheduled for May 19.
-

10. Convention Planning

The Board reviewed plans for the upcoming convention:

- Focus on controlling costs due to rising hotel and event expenses.
- Potential speakers:
 - Insurance industry representative (e.g., Christensen Group)
 - Wisconsin Department of Agriculture
 - Wisconsin DOT
 - Wisconsin State Patrol
- Consideration of inviting legislators for informal engagement rather than formal presentations.

Program Structure:

- Limit to three speakers
 - 45 minutes per session (including Q&A)
 - Morning session (8:30 a.m. – 11:00 a.m.), followed by business meeting and lunch
-

11. Tour and Event Activities

The Board discussed organizing an optional tour of a Sparta scale facility:

- Group size limitations (~20 participants per group)
- Potential demonstration involving truck and trailer
- Coordination with DOT partners

Additional convention features discussed:

- Truck and trailer displays
 - Scheduling improvements to avoid gaps in programming
-

12. Industry Equipment and Policy Discussion

The Board discussed:

- Anticipated truck cost increases of \$10,000–\$15,000 due to regulatory equipment requirements.

- Proposal from International Milk Haulers regarding 96,000-pound federal limits without axle provisions, with noted concerns regarding feasibility and state variation.
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13. Adjournment

Motion: To adjourn the meeting.

Action: Motion carried.

Meeting adjourned at 1:32 p.m.

Respectfully submitted,

Dan Johnson
WMHA Secretary

Wisconsin Milk Haulers Association

Membership Report

September 29-30, 2026

NEW MEMBERS

TYPE

- | | |
|------------------|--------------------------------|
| 1. Woodland Farm | Hauler |
| 2. Heath Hauser | Driver – Tim Neubauer Trucking |

CANCELED MEMBERS

TYPE

REASON

No cancellations

- Milk Haulers – 47
- Allied – 18
- Drivers – 4

TOTAL MEMBERSHIP: 69

Wisconsin Milk Haulers Association

Treasurer's Report

September 29-30, 2026

Between January 1, 2026 and September 1, 2026 the Wisconsin Milk Haulers Association generated revenues of \$20,882 and expenses of \$10,818. The fund balance as of September 1, 2026 was \$43,857.

Convention Revenue as of September 20th was \$14,880 and total expenses have yet to be determined, but will be available to the Board at the January 2027 meeting.

The financial statements are also included and unless there are questions, this concludes the financial report.

**Wisconsin Milk Haulers Association
Profit Loss Comparison**

	<u>Jan - Aug 26</u>	<u>Jan - Aug 25</u>
Other Income/Expense		
Other Income		
Advertising Income	500.00	300.00
Contribution Income	607.50	607.50
Convention Income	11,000.00	12,010.00
Dues	8,775.00	7,725.00
Total Other Income	<u>20,882.50</u>	<u>20,642.50</u>
Other Expense		
Computer & Software Expense	0.00	0.00
Administrative Fees	10,400.00	10,400.00
Association Meetings	365.76	404.60
Miscellaneous Expenses	0.00	25.00
Membership Dues/Subscriptions	30.00	0.00
Office Supplies	23.19	0.00
Total Other Expense	<u>10,818.95</u>	<u>10,829.60</u>
Net Other Income	<u>10,063.55</u>	<u>9,812.90</u>

**Wisconsin Milk Haulers Association
Balance Sheet Comparison**

	<u>Aug 31, 26</u>	<u>Aug 31, 25</u>
ASSETS		
Current Assets		
Checking/Savings		
Total Checking	\$ 43,857.04	\$ 41,343.78
Total Checking/Savings	43,857.04	41,343.78
Total Current Assets	43,857.04	41,343.78
TOTAL ASSETS	<u>\$ 43,857.04</u>	<u>\$ 41,343.78</u>
LIABILITIES & EQUITY		
Equity		
Fund Balance	\$ 43,857.04	\$ 41,343.78
Total Equity	43,857.04	41,343.78
TOTAL LIABILITIES & EQUITY	<u>\$ 43,857.04</u>	<u>\$ 41,343.78</u>

WI Milk Haulers Association Legislative Report September 29-30, 2026

Wisconsin Governor's Race is Set

Wisconsin's 2026 governor's race is set between Republican Congressman Tom Tiffany and Democrat David Crowley. Crowley is the Milwaukee County Executive and won a very close primary election, while Tiffany easily won his primary election. It may be a close race and the outcome for both control of the East Wing and the Legislature will impact our legislative agenda in 2027.

US DOT Launches 'Freedom Haulers' Program

In July, the US DOT launched the 'Freedom Haulers' initiative to recruit military veterans into trucking careers and help them transition from military service to commercial driving jobs. Key components are:

- Up to 100% tuition coverage for approved CDL training programs through GI Bill benefits.
- Veterans with approved military occupational driving classifications can exchange their military license for a civilian CDL, bypassing certain skills/knowledge tests in participating states.
- Possible CDL skills test waivers for those with relevant military driving experience, avoiding redundant road tests.
- GI Bill housing allowance in addition to trucking pay.
- Access to federal and private sector resources via the Freedom Haulers microsite, including CDL training, licensing info, and job connections.

Federal DAIRY PRIDE Act

The DAIRY PRIDE Act (H.R. 8414) has been reintroduced in Congress. The bipartisan bill would require the FDA to enforce existing dairy standards of identity and prevent plant-based products from using terms such as "milk," "cheese," and "yogurt" unless they meet established dairy definitions.

Supporters say the legislation will reduce consumer confusion, ensure fair labeling practices, and strengthen market opportunities for dairy farmers and processors. The bill is currently under committee consideration but no further action has been taken.

Wisconsin Milk Haulers Association

Annual Business Meeting Agenda
La Crosse Radisson Inn, La Crosse, WI
September 30, 2026

1. Call to Order/Roll Call
2. Association Reports
 - a. Secretary's report – Reading of the Minutes
 - b. Treasurer's report
 - c. Membership report
 - d. Legislative Report
3. Election of Board Members and Officers
4. Other Business
5. Next Annual Meeting/Adjourn



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TO REGISTER YOUR ATTENDANCE



WMHA ANNUAL MEETING
Hilton Garden Inn, Wausau, WI
September 25, 2025

Chair: Jerry Schroeder

Recording Secretary: Dan Johnson

Meeting Convened at: 11:27 a.m.

Meeting Adjourned at: 12:05 p.m.

In attendance:

Dan Johnson, Jerry Schroeder, Tim and Kathy Neubauer, Patrick Wohlrab, Nancy Dille, Peter Lemke, Chris Lemke, Jim Jensen, Wayne Myren, Dustin Lund, Michelle Berndt, Camden Halverson, John Wold, Jason Rasmussen, Nate Schepp, Jason Leckel, Jennifer Miller, Kevin Lucht, Max Zimmerman, David Fabian, Wendy Myren, Kevin Retzlaff, Robert Bollig, Samantha Retzlaff, Geoff Erdman, Lisa Bartnik, Brian Bartnik, Andy Bertram, Irene Koelewijn, Jim Corcoran, Laura Studnicka, Alan Homan, Steve Joosse, Terri Joosse, Karen Schultz, Dennis Schultz, Derek Schultz, Cassy Schultz, Connor Schultz, McKenzie Mooren.

Annual Meeting Minutes, Financial Report and Membership Reports

The meeting began with a thank you to sponsors and vendors, followed by the acceptance of September 2024 meeting minutes and a membership report showing 65 total members. The financial report revealed \$23,780 in revenue and \$26,108 in expenses, with a fund balance of \$40,343 as of August 31, 2025. The conversation ended with a motion to accept the secretary's, membership, and financial report, which was seconded and approved.

(Motion by Tim Neubauer, seconded by Chris Lemke; motion by Kevin Retzlaff, seconded by Nancy Dille; motion by John Wold, seconded by Tim Neubauer)

Legislative Update

The Wisconsin State Budget for 2025-2027, totaling \$111 billion, was signed into law by Governor Evers in early July 2025, ahead of the federal One Big Beautiful Act's enactment on July 4th. The budget includes provisions that will impact the trucking industry, such as increased truck registration fees and support for the Agricultural Road Improvement Program with a \$150 million investment.

Governor Evers announced he would not seek a third term, setting the stage for an open gubernatorial race. On the federal level, the One Big Beautiful Act offers tax relief to fleet owners and allocates funds for highway repairs, while the Federal Motor Carrier Safety Administration withdrew a proposed speed limiter mandate for heavy-duty trucks due to public opposition. Additionally, the U.S. Department of State suspended new work visas for foreign commercial truck drivers, and the FMCSA made changes to non-preventable crash categories and plans to phase out MC numbers in favor of USDOT numbers.

Board Director Election Results

The board of directors discussed the process of electing a chair and vice chair, noting that these positions do not necessarily need to be board directors but must be members. A motion was made to close nominations, which was approved, and a motion to approve the four nominees was also passed, resulting in the election of four new directors to serve three year terms to September, 2029: **Dustin Lund, Dusty Sutcliffe, Jason Leckel and Camden Halverson.**

Board Elections and Leadership Transition

Tim Neubauer was elected as Chairman and expressed gratitude for the support, requesting Jerry's assistance in his new role. The group conducted elections for board positions, with **Kevin Retzlaff** nominated as Vice Chair and Dan Johnson as Secretary, both of which were seconded and approved by the group.

2026 Event Location Planning

The conversation ended with a discussion about the 2026 location for an event, with La Crosse being considered as a potential option. The group discussed considering Green Bay and Door County, with a decision to be made by January. They agreed to create an online poll to explore different philosophies and gather input from participants.

Hearing no other business, the meeting ended with a motion to adjourn, which was seconded and approved. (***Motion by Dustin Lund, seconded by Kevin Retzlaff.***)

Respectfully submitted,

Dan Johnson

WMHA Secretary